

CRS CSP ASPM SRES RRS GRI

“I’M DESIGNATED – TO BETTER SERVE YOU!”
Terrylynn A. Fisher, Realtor

MISSION

“Terrylynn wants to earn your trust and be your Realtor Consultant for Life”

This is the philosophy that dictates how Terrylynn handles your real estate needs. THINK ABOUT IT. It means she’ll be there for all the big, important moments when you are buying and selling or managing your real estate, 1031 tax deferred exchanges and Private Annuity Trusts, as well as TIC’s (Tenants in Common) and all the other real estate opportunities available to you, as well as the little things, the questions, advice and referrals. It means TERRYLYNN WILL BE THERE. And, she pledges to handle your properties as if they were her own. (And your family & friends as if they were hers.)

Experience

As a full-time Realtor since 1977, Terrylynn has worked hard to attain the CRS, SRES, CSP, ASP, ASPM, RRS, and GRI designations, which are awarded to the Realtors who meet the strict education, experience and production levels required. The CRS is awarded to only 4% of Realtors in the country and the CSP/Realtor and ASPM/Realtor have an elite membership of only a few hundred worldwide. Terrylynn’s personal sales volume in 2005/2006 was 38,850,530 with 67 transactions, which puts her in the top production ranks in her company since joining Diablo Realty in 1994. This happens in part because Terrylynn gives full-time attention to real estate on behalf of her clients, whether listing, selling or managing their rental properties, 1031 Tax Deferred Exchanges or Reverse Exchanges and all the other options available for your real estate investing. Owning, managing and exchanging real estate of her own gives her the practical knowledge to give you relevant advice and competently handle related issues. Terrylynn believes her commitment to be a full-time Realtor and continuing her education by obtaining advanced designations gives her a well rounded, full service real estate practice to better serve you. But the proof is in her past client references and loyalty. I strive to meet YOUR RESULTS, says Terrylynn!

Family

Terrylynn’s partner in life since 1969, Bob is 5 years retired from his career in police work and is now her partner in real estate . They have three daughters, Chris, Laura and Amy, and five grandchildren, Rhiannon (12-25-97), Byron (3-17-00), Ricky (12-4-01), Dominick (3/17/04), and Musa (10-12-06). Their sons-in-law Byron and Muctarr complete the family circle. Oops, don’t forget mom, Shirley Davies who can be seen doing mailings or at an open house occasionally helping out and spending time with her daughter, grandkids and great grandchildren.

PROFESSIONAL AFFILIATIONS & ACCOMPLISHMENTS

“Terrylynn is Designated – To Better Serve You”

CRS - Certified Residential Specialist, April, 1989

SRES – Seniors Real Estate Specialist, January, 2001

CSP – Certified Staging Professional, July, 2007

ASP – Accredited Staging Professional, September, 2001

ASPM – Accredited Staging Professional Master, April, 2004

RRS – Relocation Residential Specialist, August, 1996

GRI – Graduate Realtors Institute since 1986

Real Estate Mentor Trainer for 100 Days to Success for Realtors

California Association of Realtors & Contra Costa Association of Realtors

- Elected by peers to the Board of Directors Contra Costa Association of Realtors for the four years of 1993, 1994, 1995, 1996
- Elected by the Board of Directors to Executive Committee of the Contra Costa Association of Realtors for the two years of 1995, 1996
- Member and Chair of Contra Costa Association Education Committee 8 years
- Appointed State Director for California Association of Realtors 1995, 1996

Property Management Alternatives

- Owner & manager of Property Management Alternatives since 1993

Staging Affiliations, Leadership Positions and Awards

- Real Estate Staging Association RESA Chapter President, 2007
- Member of International Association of Home Staging Professionals (IAHSP-Staging Trade Association)
- 2005/2006 Chapter President of IAHSP Home Staging Professionals for East Bay (Staging Trade Association Chapter)
- Appointed to the StagedHomes.com Advisory Board in July, 2003
- Appointed Membership Officer of IAHSP in August, 2004,
- IAHSP (Trade Association) Convention Committee, 2003-2005-2006 Received The Accredited Staging Professional Spirit Award May, 2006

Contra Costa Realtors In Motion – Realtor-Affiliate Marketing Organization

- 2004/2005 Tour Captain for the local Contra Costa Realtors in Motion (CCRIM)
- Marketing Group and Ongoing member of CCRIM for networking and touring

Diablo Realty – My Company of Choice

- Consistently in the **TOP 5** in production at Diablo Realty since 1994
- Received **Top** Producer Award from Diablo Realty 2005
- Quarterly **Top** Producer Award from Diablo Realty 2006
- Quarterly **Top** Producer Award from Diablo Realty 2007